

CLO/COO Advisory Services

Today's logistics challenges are far more complex than a decade ago. In the federal enterprise, more must be accomplished with shrinking resources, and historical business practices are not meeting current needs. Integrated end-to-end supply chain solutions are desirable, but cannot be realized without significant business process change. Integrated 3rd party and interagency logistics solutions have become the norm, creating complex delivery systems that require a delicate balancing act. How do you maximize alternative, lower cost providers without sacrificing the mission and needs of the end customers? ERPi understands the needs of our customers and the logistics opportunities that can be brought to bear. We know that results are measured in improved business operational metrics, not an implementation date. It starts with defining the vision – the desired outcomes. From there we help you develop strategies and solutions that range from tuning up business processes to replacing legacy logistics information systems.

THE ERPi APPROACH

Our CLO Advisory team has extensive Logistics, Supply Chain, and operational experience across the federal landscape. We know how logistics is improved by best practices and enhanced through information systems. Our services include:

- **Program Management** – establishing practices to deliver logistics projects on time and on budget while meeting performance objectives.
- **Business Process Reengineering** – practical improvements in business processes to improve internal controls and simplify unnecessarily complex processes. Toolsets include Lean Six Sigma and Balanced Scorecard.
- **Benefits Realization** – understanding and identifying opportunities to achieve efficiencies by mapping and improving business operations.
- **Business Operational Metrics** – we know that the true test of any concept is in the outcomes as defined and measured by operational metrics.

SUCCESS STORIES

Some examples of the results that we have achieved for our clients include:

- Reengineered the asset management process for a large Federal agency.
- Redesigned Navy business practices to reduce inventory investment, reduce cycle times, eliminate the need for extensive reconciliation, and maximize the use of best practices in COTS software.
- Assisted in developing the business case, and process flow using an electronic invoicing program; reduced the operational cost of paying invoices by half.
- Assisted in developing the business case for a large Federal agency's ERP solution.
- Implementing an Automated Information Technology (Bar Coding) solution for tracking repairable components throughout their life cycle reduced inventory errors by 6%.

WHY ERPi?

ERPi's Logistics team offers capabilities to support your needs:

- A retired Senior Executive Service member, Kevin Fitzpatrick has 31 years of Navy and DoD supply chain and logistics experience. Having led transformational change, he has delivered significant cost reductions while measurably improving customer service. He successfully implemented two ERP solutions while working for the Navy.
- As a retired Navy Captain, Randy Walker has 28 years developing and refining methodologies needed to provide cost-effective solutions for complex supply chains. He has the skills to provide solid results for the difficult challenges the federal government faces today. He has an MS in Material Logistics Support and attended the Keenan-Flagler Executive Management Program.

THE NEXT STEP

For further details on ERPi's CLO/COO Advisory Services, call Kevin Fitzpatrick at 800.799.ERPi (3774), or visit us at www.erpi.net.