

## CIO Advisory Services

ERP*i* understands the opportunities and challenges faced by today's federal information managers. Importantly, senior leaders require and struggle to obtain authoritative, accurate and usable data in a secure and timely manner to support decision making. Many organizations at best can provide limited intelligent information due to functional stove-piped data that is not shared willingly by its owner. Service-oriented technologies that assist with data sharing are maturing and more easily leveraged through solutions like cloud computing, which agencies are just beginning to pilot after putting great resources into institutionalizing interoperability policies and portfolio management across their enterprise architecture. Our CIO Advisory Team offers past Federal IT senior executives coupled with industry subject matter experts to assist CIOs with avoiding policy, process, and technology pitfalls that come with transforming a true information sharing and management culture.

### THE ERP*i* APPROACH

Our CIO Advisory services include only what we do best, including:

- **Policy Compliance** – contributing to and implementing key information management policies.
- **Program Management** – establishing strong practices to deliver projects within time, budget, and performance objectives.
- **Acquisition Management** – preparing programs for milestone decisions and meeting key gate checks, such as a Technology Readiness Assessments.
- **Capital Planning** – assisting with portfolio and capability set management, including evaluating business case budget requests for architecture compliance & investment return.
- **Data Management** – institutionalizing data policy and architecture by assisting to implement reporting tools that collect and integrates data.
- **Enterprise Architecture Development** – using proven frameworks to document and assess operational, technical, and system capability views.

- **Information Assurance (IA)** – assisting programs to protect investments by strengthening and assessing their security posture for accreditation.

### SUCCESS STORIES

Some examples of the results that we have achieved for our clients include:

- Corrected a program's strategy by recommending more efficient and effective solutions to retrieve small and large data sets.
- Prepared a return on investment estimate of automating a manual process that led to a \$2.5M/year cost avoidance.
- Assisted in developing a business case on potential upgrade or replacement alternatives for a federal agency's ERP solution.
- Prepared OMB Exhibit 300s to address critical program risks and continue investment approval.
- Completed the DoD Information Assurance Certification and Accreditation Process to accredit DoD systems for all mission assurance category levels.

### WHY ERP*i*?

ERP*i*'s team offers a unique set of capabilities to support your information management organization, including:

- Kevin Carroll, ERP*i* Board of Directors member, most recently served as the US Army's Program Executive Officer for Enterprise Information Systems (PEO EIS). He oversaw 650 employees and managed approximately a \$2.5 billion IT portfolio annually.
- Gary Jones, ERP*i* Vice President, was the Assistant Deputy Undersecretary of Defense for Logistics Systems Management and a Defense Advanced Research Projects Agency (DARPA) Program Manager.
- Greg Jacobson, ERP*i* Principal of Enterprise Services Division, successfully led several large COTS acquisition and implementation projects through their entire system life-cycle, and completed eight IA accreditations.

### THE NEXT STEP

For further details on ERP*i*'s CIO Advisory Services, contact Greg Jacobson at 800.799.ERP*i* (3774), or visit us at [www.erp\*i\*.net](http://www.erp<i>i</i>.net).